



# fluid truck

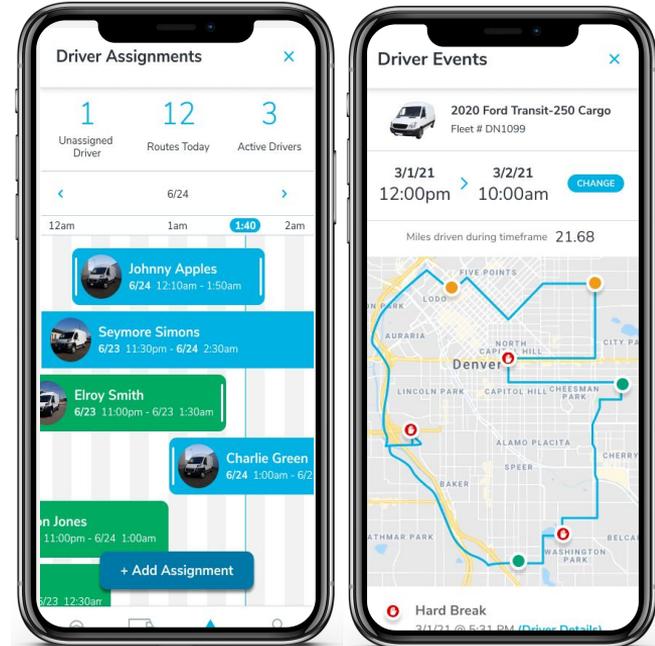
A tech-based truck rental platform  
transforming commercial vehicle fleets.

# Meet Fluid Truck

Fluid Truck is a technology-based mobility platform providing scalable **Zero Emission** commercial vehicles for businesses without the headache of fleet management or overhead of ownership.



The **Fluid Truck App** allows for **24/7 Rental Access** to a diverse fleet of trucks and vans in **64 US Markets** with growing Zero Emission deployments.



# Fluid Truck - Zero Emission

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## Zero Emission Mobility

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- Fractional access to a ZEV
- Vehicles live at Fluid Truck charging hubs
- Vehicles booked hourly / daily



## Electrification as a Service

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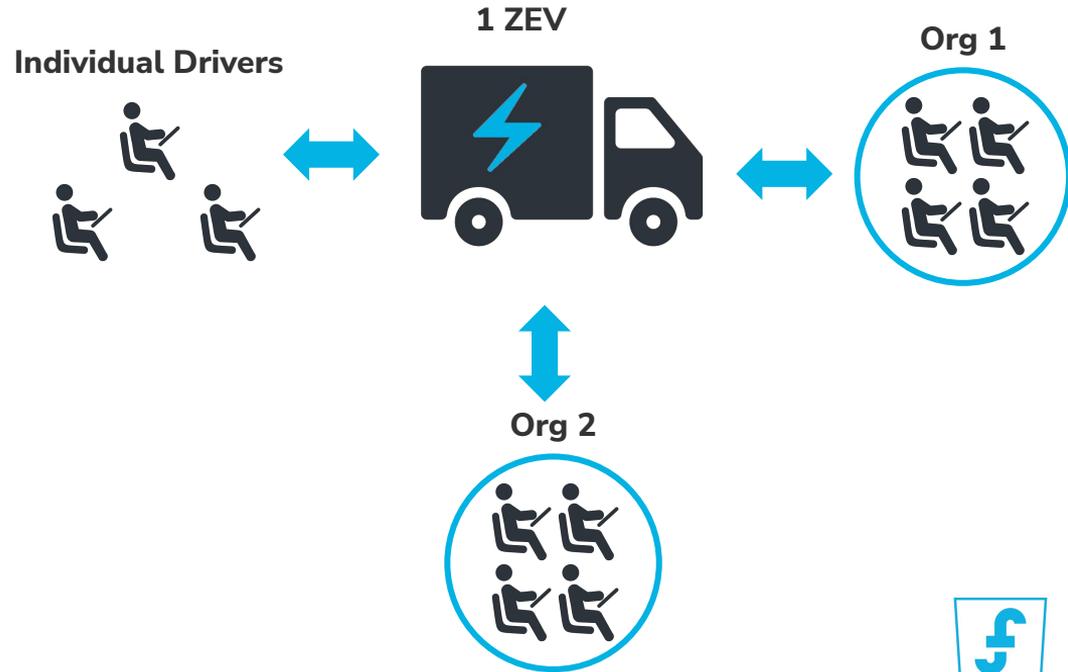
- Dedicated zero emission vehicle
- Fluid Truck app powers vehicle multi tenancy
- Charging and infrastructure implementation



# Multi-Tenancy

Separation of the vehicle and the driver lead to more efficient fleet operations.

- Light & Medium Commercial Vehicles are typically operated by multiple drivers/orgs
- Both the driver and vehicle can be swapped out vs locked in with traditional owned/lease model
- Opex vs Capex and SME credit challenges
- Increased utilization with multiple use cases across the day



# Policy

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The majority of commercial zero-emission vehicle grants, credits, and subsidies are focused on **“single-tenancy”**, i.e., one owner, one operator, so “truck sharing” models are not eligible for these funds

Similarly, utilities have developed EV charging infrastructure funding rebates based on private, “behind the fence” models where only a single fleet operator has access to those charging stations.

As policy makers and utilities look to expand zero-emission and electric vehicle adoption for last mile goods mobility using medium and heavy duty, we welcome the opportunity to discuss how **multi-tenancy, truck sharing** models and **public-access** chargers (with sufficient parking space for larger vehicles) can help accelerate ZEV adoption and meet ambitious carbon reduction targets





Thank You

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