CALSTART | GLOBAL COMMERCIAL VEHICLE DRIVE TO ZERO | Government of the Netherlands

GLOBAL MEMORANDUM OF UNDERSTANDING

MOU SUMMIT 2 JUNE 2025

Arnhem, Netherlands

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+250 ENDORSERS

INVESTOR MEET & GREET

1. Investor presentations
2. Q&A
3. Curated matchmaking
4. Free flow networking

INVESTOR MEET & GREET

Christian Nickels-Teske
Senior Vice President, Head of Treasury Europe and Capital Markets
Prologis

Juliet Flamank
Programme Director
Green Finance Institute

Asogan Moodaly (Asynchronous)
Global Sector Lead, Automotive, Electronics and Machinery
IFC

Koen van Baekel
Co-founder
Zeroca

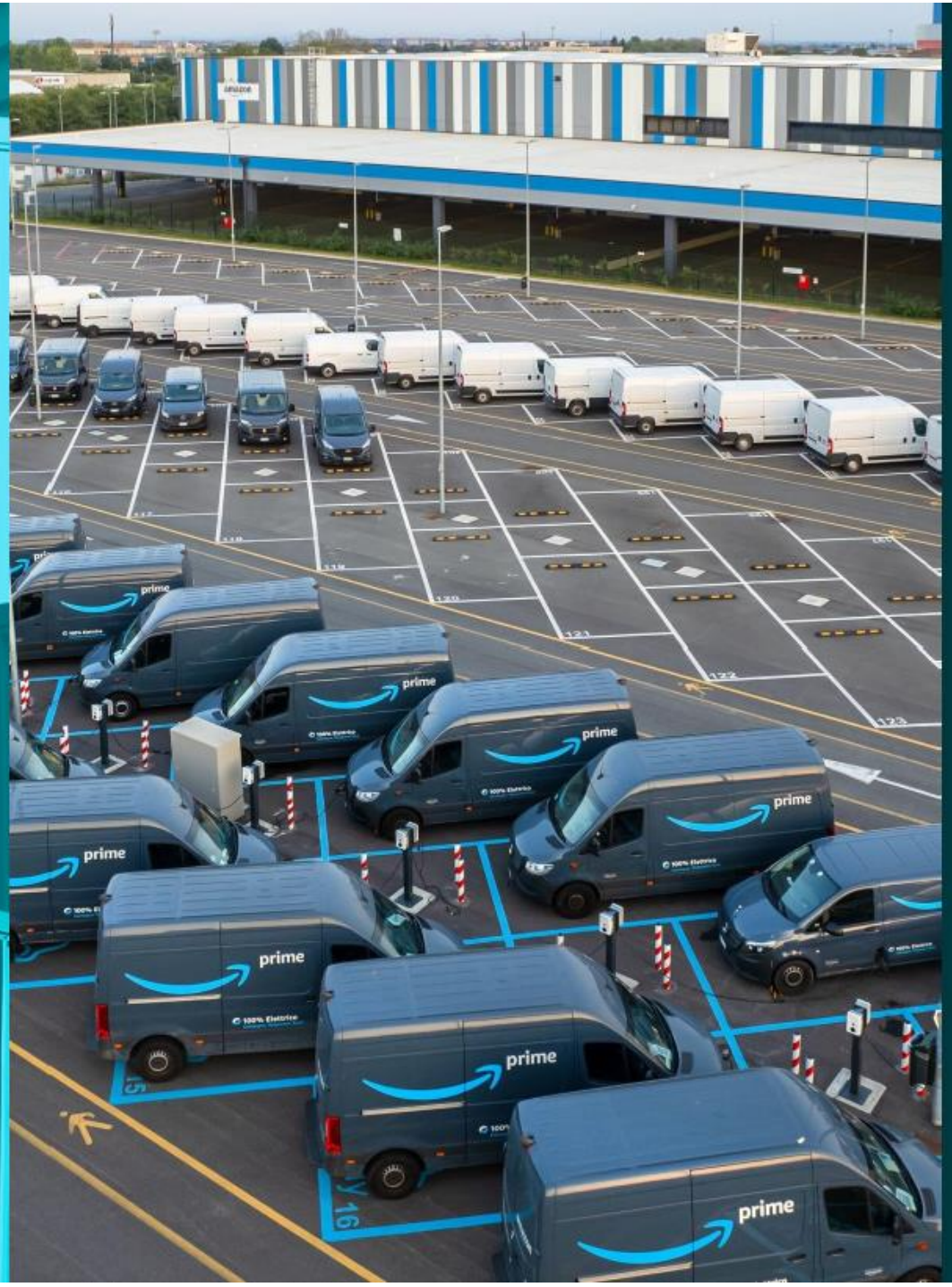
John Tidmarsh
Co-founder and CEO
VAI Capital

Sita Holtslag (moderator)
Europe Director
CALSTART/Drive to Zero

Gopalakrishnan VC
Director, Automotive and EV Sector Industries and Commerce Department
Government of Telangana, India

Craig Pettengell
Insurance Lead
High-Level Climate Champions

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PROLOGIS®

Building for the Future with Prologis

Energy, Mobility, Sustainability Overview

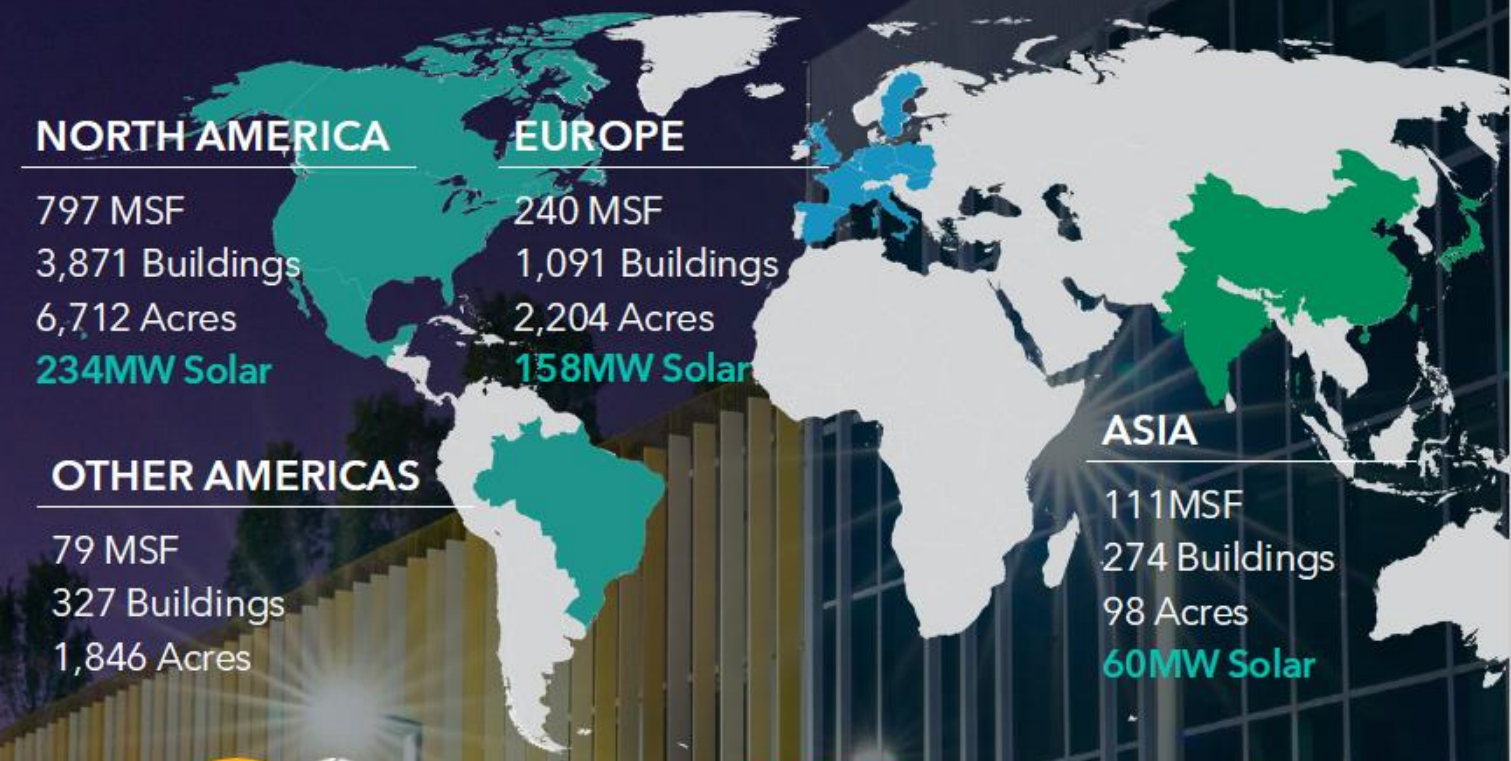
Global portfolio with a focus on high-barrier, high-growth markets

785MW
solar deployed on Prologis Buildings

#2 in Solar
Rank in U.S. for onsite solar installations[1]

1.2B
Square feet on four continents

19
Countries



NORTH AMERICA
797 MSF
3,871 Buildings
6,712 Acres
234MW Solar

EUROPE
240 MSF
1,091 Buildings
2,204 Acres
158MW Solar

OTHER AMERICAS
79 MSF
327 Buildings
1,846 Acres

ASIA
111MSF
274 Buildings
98 Acres
60MW Solar

Our Top 10 Customers

amazon · The Home Depot · FedEx · DHL · MAERSK · UPS · GEODIS · CEVA LOGISTICS · GXO · KUEHNE+NAGEL

Note: Data as of June 30, 2023.
1. SEIA

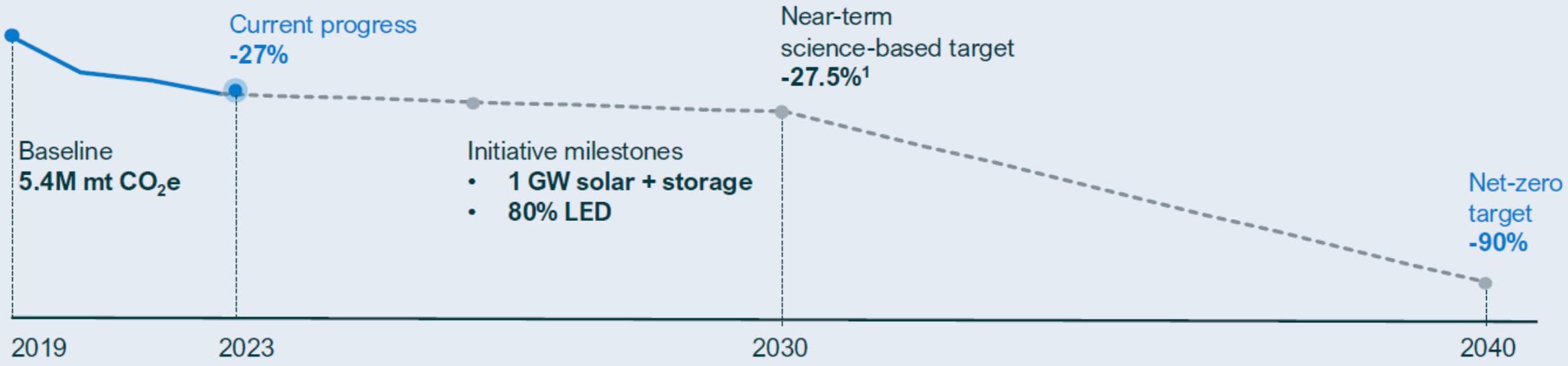
We're Committed to Achieve Net Zero by 2040

Our Net Zero Journey

2022	2025	2030	2040
Committed to net zero and launched key partnership	Deploy 1 GW[1] of onsite solar supported by storage	90% reduction in Scope 1 and 2 27.5% reduction in Scope 3	Net zero value chain

Prologis annual emissions

million mt CO_2e



1. By 2030, we are committed to a 90% reduction for Scopes 1 and 2 and a 27.5% reduction for Scope 3.

Supporting our customers on their path to sustainable logistics with connected decarbonization solutions



Delivering sustainable value to our customers with our suite of connected decarbonization solutions.

EV Charging Solutions for both Prologis and Third-Party Locations

Flexible mobility solutions can be incorporated within existing real-estate footprint or provided as a standalone offering for third-party locations



Depots

Onsite private charging at your facilities for drayage, last mile delivery, yard tractors, forklifts and more.



Hubs

Public subscription-based charging at dedicated sites along common routes.



Workplace

Passenger vehicle charging for your employees and visitors.



OnDemand

Portable, fast chargers integrated with power generators for temporary charging needs.



Hydrogen

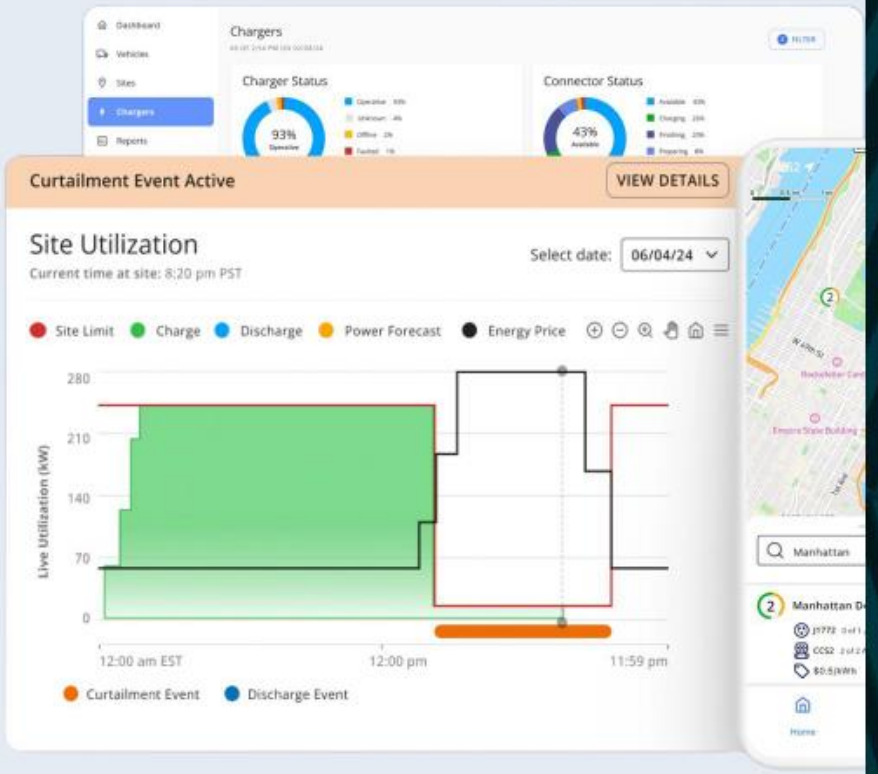
Zero-emission hydrogen fueling to keep your fleet moving.

Prologis Investment: Synop

Synop offers a smart charging platform for commercial EV fleets, automating operations and connecting vehicles, chargers, and the grid to accelerate fleet electrification.

- Manages vehicle and energy usage.
- Monitors critical asset functions.
- Supports route planning and orchestration.
- Integrates with OEMs and telematics providers.
- Optimizes rates, billing, and invoicing

Synop



Synop.ai

Initial Funding: Seed (December 2022)

INVESTOR MEET & GREET

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Senior Vice President, Head of Treasury Europe and Capital Markets
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Q&A

ROUND 1

Table #	Participant 1	Participant 2
1	John Tidmarsh, VAI Capital	José Daugherty, ZeroNox
2	Craig Pettengell, Climate Champions	Harshit Kishor Patel, Billion E
3	Koen van Baekel, Zeroca	John Boesel, CALSTART
4	Alexander Sneep, DLL	Rainer Knobloch, NewVolt
5	Christian Nickels-Teske, Prologis	Piet Holtrop, EquanimityEnergy SA
6	Gopalakrishnan Varavoor Chidambaran, Govt of Telangana	Suleyman Aslami, Shell Recharge
7	Marise Meijer, Netherlands Enterprise Agency	Carst Hartkamp, EOX Tractors
8	Joseph Teja, CALSTART/Drive to Zero	Jayson Dong, ABB E-mobility
9	James Hubbard, Danish Ministry of Transport	Denis Radiuk, AVERE Ukraine
10	Seshadri Srinivasa Raghavan, CEEW	Johan van Kooten, AMPECO
11	Juliet Flamank, Green Finance Institute	Per Elvebakk, Fastcharge AS
12	Imad Malik, Climate And Sustainability Initiative	Abbas Rajabi-Ghahnavieh, Sharif University of Technology
13	Theodora Skordili, Cenex NL	Diana Avalos, AMIVE

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ROUND 2

Table #	Participant 1	Participant 2
1	John Tidmarsh, VAI Capital	Jayson Dong, ABB E-mobility
2	Craig Pettengell, Climate Champions	José Daugherty, ZeroNox
3	Koen van Baekel, Zeroca	Harshit Kishor Patel, Billion E
4	Alexander Sneep, DLL	Piet Holtrop, EquanimityEnergy SA
5	Christian Nickels-Teske, Prologis	Per Elvebakk, Fastcharge AS
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12	Imad Malik, Climate And Sustainability Initiative	John Boesel, CALSTART
13	Theodora Skordili, Cenex NL	Carst Hartkamp, EOX Tractors

ROUND 3

Table #	Participant 1	Participant 2
1	John Tidmarsh, VAI Capital	Piet Holtrop, EquanimityEnergy SA
2	Craig Pettengell, Climate Champions	Per Elvebakk, Fastcharge AS
3	Koen van Baekel, Zeroca	José Daugherty, ZeroNox
4	Alexander Sneep, DLL	Harshit Kishor Patel, Billion E
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ROUND 4

Table #	Participant 1	Participant 2
1	John Tidmarsh, VAI Capital	Denis Radiuk, AVERE Ukraine
2	Craig Pettengell, Climate Champions	Piet Holtrop, EquanimityEnergy SA
3	Koen van Baekel, Zeroca	Suleyman Aslami, Shell Recharge
4	Alexander Sneep, DLL	Carst Hartkamp, EOX Tractors
5	Christian Nickels-Teske, Prologis	Jayson Dong, ABB E-mobility
6	Gopalakrishnan Varavoor Chidambaran, Govt of Telangana	José Daugherty, ZeroNox
7	Marise Meijer, Netherlands Enterprise Agency	Per Elvebakk, Fastcharge AS
8	Joseph Teja, CALSTART/Drive to Zero	Abbas Rajabi-Ghahnavieh, Sharif University of Technology
9	James Hubbard, Danish Ministry of Transport	Johan van Kooten, AMPECO
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FINAL ROUND

FREE FLOW NETWORKING (15 MINUTES)

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FOR MORE INFORMATION, VISIT: HTTPS://GLOBALDRIVETOZERO.ORG/MOU/

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